

Have a question? Give us a call or email.

1-800-901-4636 Member Services

SEBB.KPWA@kp.org www.kp.org/wa/sebb

keeping in touch with us

Account Management Team

Jared Vail

Territory Manager, West Territory Jared.X.Vail@kp.org Cell: 206-240-0025



Roles and Responsibilities

Your local and dedicated contact to meet your needs and expectations by providing information, tools, resources, and plan materials. In addition to meeting your day to day needs, your Territory Manager is here to facilitate relationships between School Districts and our internal departments: Workforce Health, Thriving Schools, and Kaiser Permanente on the Job.

Michelle Kirksey Territory Manager, East Territory Michelle.R.Kirksey@kp.orq



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Natalie Bell SEBB Account Manager Natalie.C.Bell@kp.org



Primary account lead for all internal and external business partners. Develops strategic partnerships to continuously improve business relationships with our School Districts. Initiates and leads account specific strategy development with account teams and account support to ensure our School District clients receive the appropriate tools and resources. Works with all partners to provide high quality client and member service.

KaDeana Roland Engagement Specialist <u>KaDeana.Roland@kp.org</u>



Executes engagement plans for our members and potential members by attending employee orientations, health & benefit fairs and community events.